

# Medicare Supplement Mutual New Plan J Maine



11/26/08

S.A&H.NP.B/PR.G

SALES AND MARKETING

## Good News- Plan J Now Available

Effective **TODAY** Medicare supplement Plan J is available to offer your clients in **Maine**. Plan J is the most comprehensive Medicare supplement plan offered and as the chart below shows it has all the benefits of Plans F and G together and then some.

<b>Plan F</b>	<b>Plan G</b>	<b>Plan J</b>
Basic Benefits	Basic Benefits	Basic Benefits
Skilled Nursing Facility Coinsurance	Skilled Nursing Facility Coinsurance	Skilled Nursing Facility Coinsurance
Medicare Part A Deductible	Medicare Part A Deductible	Medicare Part A Deductible
Medicare Part B Deductible		Medicare Part B Deductible
Medicare Part B Excess Charges (100%)	Medicare Part B Excess Charges (80%)	Medicare Part B Excess Charges (100%)
Foreign Travel Emergency	Foreign Travel Emergency	Foreign Travel Emergency
	At-Home Recovery	At-Home Recovery
		Preventative Care (Not covered by Medicare)

Having this additional plan helps ensure you have a Medicare supplement plan that best suits your clients' financial and medical needs. Medicare supplement is a core product for us, meaning we're fully committed to giving you the competitive products you need to grow your Med supp business.

### More benefits at a lower cost!

#### Compare Rates in Maine\*

	<b>Plan F</b>	<b>Plan G</b>	<b>Plan J</b>
<b>All Ages</b>	201.46	147.41	137.60

\* non-tobacco

### Preventative Care (Not covered by Medicare)

The Plan J preventative Medicare care benefit, pays up to \$120 for some annual physical and preventive tests and services not covered by Medicare such as: digital rectal exam, hearing screening, dipstick urinalysis, diabetes screening, thyroid function test, tetanus and diphtheria booster and education, when administered or ordered by your doctor.

#### Guarantee Issue Rights

Individuals who purchase a Mutual of Omaha Plan J in Maine may guarantee issue into another Medicare supplement plan we offer at any time.

**Compensation**

Commission rates on Plan J are different than all other Mutual of Omaha Medicare Supplement plans currently available for sale in Maine. If you have questions, contact your marketer.

**Marketing Materials- Plan J**

The new outline is available to order, call 1-800-693-6083, or to view on Sales Professional Access ([www.mutualofomaha.com/broker](http://www.mutualofomaha.com/broker)) in the *Forms and Materials* section.

State	Product	New Outline	Replaces
ME	Medicare supplement	<b>M26152_ME_009</b>	M21335_ME_0508

Continue to use the current app MAP473\_ME\_0608 to submit business. The Mutual Med supp brochure for Maine is currently being revised, and we will notify you when it becomes available.

If you have questions, please call Sales Support at (800) 693-6083.